Building European Commercial Presence

For international renewable energy and technology companies entering or expanding across European markets.

BENELUX / GERMANY / NORDICS / UK / GREECE

Revenue is the result.
The market is what we build.

TRANSACTION-LED REPRESENTATION	MY MARKET-DEVELOPMENT MANDATE
Individual opportunities & orders	A structured route to repeat revenue
Reporting as agreed with the agent	Visible accounts, qualified pipeline and documented actions in your CRM
Client introductions and sales activity	Market priorities, partner network & direct account development
Success judged primarily on transactions	Agreed milestones, orders, pipeline progress & repeat-business potential

What does the manufacturer actually gain?

01

Clarity

where the product can win and why buyers would change supplier.

02

Control

a visible pipeline, documented relationships and accountable execution.

03

Capability

channels, partners and customer knowledge the company can retain.

04

Growth

immediate commercial activity alongside longer-term strategic accounts.

Lean & Transparent

Fixed monthly fee - Funds ongoing market development and commercial execution.
Success-based commission - Rewards revenue generated.

Track Record Highlights

€8.5M+

New business revenue in 12 months

RECOM / UK, GERMANY, BENELUX

€5M+

New business revenue in 10 months

ASTRONERGY / NETHERLANDS, NORDICS, UK, GREECE

16+ Years Renewable Energy & Technology

19+ Years Commercial Execution

Taking ownership of the full commercial process - from market prioritisation and target account identification to customer and partner development, opportunity qualification, proposals, negotiations and closing.

Your next stage of European commercial growth.

Customer and partner development. Commercial ownership through to revenue.

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DISCUSS GROWTH

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